## What's Important to You?

## Your financial decisions should not be made in isolation, but rather should move you closer to your objectives. What are your Great Goals in Life, and how can we help you achieve them?

What are your investment objectives?				
□ Maximize RRSPs	□ Have a Financial Reserve	<ul><li>Savings for House Down- Payment</li></ul>		
$\Box$ Learn to Invest	Pay Down Mortgage	□ Assure My Family's Income		
□ Emergency	□ Insure My Mortgage	□ Savings for Vehicles / Other		
□ Travel and Vacation	$\Box$ Beat the Cost of Living	□ Preserving Estate for Heirs		
□ Retire Early	□ Have a Business Reserve	□ Buy a Second Home or Cottage		
□ Retire Comfortably	□ Insure my business	□ Review My Will and Estate		
□ Other	□ Reduce Income Tax	□ Learn How to Manage My Money		

What are your investment fears?				
Living with Debt		Dying with Debt		
Running out of money in retirement		Not being able to save enough money		
What would happen if I die young		What would happen if I was sick		
Being dependant on my children		What would happen if I was injured		
Elderly parents being dependant on me		Other:		

## Are there any areas that you would be adverse to or uncomfortable investing in?